

# PartnerConnections

ATI MERGERS & ACQUISITIONS UPDATE | FALL 2016

## “Be Part of an Exciting New Future”

Learn what’s different about  
ATI Physical Therapy.



**IT'S  
DIFFERENT  
HERE**

### TABLE OF CONTENTS

CEO Insights p. 2  
CDO Musings p. 3  
Clinical Excellence Pathways p. 4

Partner Perspectives p. 5-8  
Integration: Not Just a P&L Exercise p. 9  
Going to PPS? p. 10

ATI: At-a-Glance p. 11  
In the Community p. 12



## DYLAN BATES

Chief Executive Officer | Email [Dylan.Bates@atipt.com](mailto:Dylan.Bates@atipt.com)

Greetings and welcome to your fall edition of Partner Connections. I hope you and your team members enjoyed the summer, and are having a great year. It's hard to believe that we are already wrapping up Q3 and are rounding the corner towards the end of 2016, plus making plans for an exciting 2017.

### INVESTING IN EMPLOYEES AND PATIENTS

At ATI Physical Therapy, we have emerged as the industry leader by delivering an amazing experience for each and every person who walks through our doors. We have claimed this position by playing offense in a fragmented industry, helping to achieve a higher level of consistency and quality of care for the people we serve each day.

Through growth, we believe there is strength in numbers. We invest in resources and infrastructure to support our clinicians so they can focus on what's most important – our patients.

To that end, we have built a new Patient Experience practice within ATI to optimize our process and communications with customers and their referrers – from home, work or on the go. Our goal is to make the ATI experience exceptional for each person, and to keep patients engaged and focused on their treatment and goals. Another recent investment is a new Clinical Excellence Department that will enhance our training, continued education and mentorship approach (see page 4 for details).

“We have emerged as the industry leader by delivering an amazing experience for each and every person who walks through our doors.”

With critical mass, we are in a unique position to elevate the industry for all and are committed to getting better as we get bigger. Since 2006, we have expanded our brand nationally by welcoming over 50 new partners that have a similar philosophy, culture and vision to ours. Through it all, we have stayed true to our original mission of exceeding customer expectations by providing the highest quality of care in a friendly, encouraging environment.

In 2016, ATI celebrated its 20th birthday. When I look back at our history, it's interesting that what I appreciate most about ATI is what first drew me to clinic #1 in 1999:

1. Helping our patients get back to their best is the #1 priority of every person in the ATI Family.
2. Our product is our people, so we develop our team members and offer them exciting opportunities for a rewarding career in an expanding and dynamic environment.

Our success is rooted in these two key areas, and we dedicate much of our time and attention to treating patients and employees with the utmost care and consideration.

### ELEVATING THE INDUSTRY

Along with other big PT companies, we often get a bad rap for being a big, corporate PT giant. It sometimes feels like there's a dark cloud over our heads. And frankly, I couldn't disagree more. It's definitely different here, but different in all the right ways. Our goals are centered around elevating our approach, and the industry as a whole, with initiatives that bring strength and unity to our voice.

We believe that a true commitment to excellence can happen anywhere. At ATI, it happens every day inside the four walls of hundreds of clinics across the country. Yes, hundreds of clinics. We believe bigger can be better. What's good for 700 clinics is also good for one clinic. That big is not bad. That size can create a positive impact.

Let's work towards having a stronger voice. Let's be recognized as an influential player in the eyes of legislators, employers, payers, health systems and the public. Consolidation is happening, and it will not go away. Instead of running from it, I challenge you to embrace it.

### LET'S GET TOGETHER

We are committed to taking our patients, company and profession to the next level. If you would like to be part of our industry-leading journey, I invite you to contact our Chief Development Officer today: Nate Bard, [630-296-2222 x7774](tel:630-296-2222) or [Nathan.Bard@atipt.com](mailto:Nathan.Bard@atipt.com). We look forward to sharing more details about our progressive vision, and how you can be part of an exciting new future.

All the Best,

Dylan Bates  
Chief Executive Officer



We are pleased to deliver this newsletter to you, in the midst of an exciting year of growth for us. We have partnered with **13** practices so far in 2016 and have plans underway to open **50** de novo clinics this year. We also hope that this letter is not viewed just an advertisement about ATI, rather our aim is to provide a collection of information that helps you think through the planning for the next chapter of your business, whether solo or with a partner.

### IT'S DIFFERENT HERE

You may have seen our “It’s Different Here” advertising campaign that features some of our recent partners (if you have not, the content is in this update). Reflecting on these stories, it’s exciting to be surrounded by a growing team of industry leaders, entrepreneurs, and flat-out good people who come to work every day for the right reason – taking care of people.

It’s not to say that other groups don’t provide great care or have great people, but we believe that we have a unique group of leaders driving toward our shared vision across the country. Often, our approach allows our partners and therapy leaders to be more committed to their local communities after the transaction because they can transition from independently worrying about all of the administrative aspects of running their business, to being focused on what is most important to them, and what got them started in the business in the first place.

This formula continues to be attractive for the right people who share our vision for an elevated PT profession that presents patients with the best value/outcome for their healthcare dollar spent. In furthering that, we truly feel that we have created and are continuing to build something that is *different*.

### WE’VE DONE IT BEFORE. WE KNOW HOW TO DO IT RIGHT. WE’LL DO IT MORE RIGHT THE NEXT TIME.

As I meet with potential partners, I am often asked to describe our acquisition and integration process. While that conversation could be a lengthy discussion over a beer, wine or whiskey, the punch line is that we have a dedicated, experienced team of professionals who wake up every day working on the transaction or integration at hand. We are not asking someone charged with running 30 clinics to also lead diligence and run the integration; we have separate resources for that so that our clinical leaders can run successful clinics in parallel with others who are executing our growth strategy. While those two areas connect on the back end, we let people do what they do best to effectuate the transaction.

While no two transactions are alike, this team and experience allows us to lead a thorough, yet thoughtful process that concludes in a mutually-successful transaction and a high-touch integration process. The critical aspect is that we do not impede patient care in any way, shape or form.

Every transaction and integration is a learning experience for us; we are a self-reflective bunch who want to get better and more seamless each time. We are continuously improving a solid process that has been honed with vast experience.

### NOT JUST A NUMBER

In many places in this publication, we have noted our differentiated acquisition experience and growth rate; we’ve subsequently quoted the number of acquisitions that we’ve closed (56 in total) as a way of substantiating our claim. While speaking to this demonstrates the number of people who have chosen to partner with ATI, it also can look like we are just an acquisition machine moving from deal to deal in the pursuit of some golden star awarded for quantity. In reality, that couldn’t be further from what we are trying to do.

We recognize that PT is, first and foremost, a people business. We are seeking to partner with like-minded individuals who can remain committed to their communities and staff, while continuing to drive growth in their respective markets. We are not just aggregating clinics, visits and revenue.

In order to see that through, we’ve built a team to handle the nuts and bolts of the transaction, while we have a cross-functional team of experts (many of whom are PTs) who assist with a high-touch onboarding and integration process.

“We have a dedicated, experienced team of professionals who wake up every day working on the transaction or integration at hand.”

We recognize that making acquisitions is not just an exercise of adding clinics and financial statements together. We are growing and building a cohesive business by partnering with the best talent in the industry; therefore, when we see the number, we think about the people who have joined our team and the patients who are receiving great outcomes in our clinics.

PT is a big industry that operates in a small world, and I look forward to meeting you at a conference or in passing over the coming weeks and months. If you are contemplating any strategic move with your practice, I’d be happy to be a resource or sounding board as you make your decision. While I am biased about what we have at ATI, I know that there are other options and structures out there. As a former (recovering) private equity and investment banking guy, I’d be happy to share my experiences and thoughts about questions you may have.

Thanks for reading our update.

Nate Bard  
Chief Development Officer

# Clinical Excellence Pathways



**BRETT WINDSOR, PT, MPA, OCS, FAAOMPT**

Director of Clinical Excellence | Email Brett.Windsor@atipt.com

I'd like to tell you a story about a friend of mine, Chris, who recently graduated from a well-known university with a degree in economics and finance. He worked hard and graduated at the top of his class. Today, that can mean little as the job search begins. Competition is fierce. Eventually, Chris lands an entry level position on Wall Street at a big hedge fund. He will work hard, long hours to grow and develop his talents, but Chris knows that if he puts his head down, he's potentially set for life. Even if Chris moves on from the fund, that experience on his resume will carry weight wherever he goes. Friends and family laud Chris' achievement; he's respected and even admired. Chris could not have been any more pleased with his situation.

Let me tell you another story about Karen who just graduated from a respected Doctor of Physical Therapy program. Karen worked hard, too, and graduated at the top of her class. She shined in her clinical placements and received multiple job offers. Two of the offers were from large, national physical therapy companies. The third was from a two-person practice in Karen's hometown. Karen took a position at one of the large PT organizations. She understands that her new company has the scale and resources to allow her to progress in her career. Karen knows that with size, her company will have the power to influence the entire industry and to change the way the profession is practiced. Yet, Karen's friends and family minimized her achievement; they were disappointed that Karen "sold-out" and "went for the money" by not moving to the small practice, free of the corporate machine.

"Commitment to excellence can happen anywhere. That's the attitude of ATI."

Physical therapy can be a baffling profession. Why is Chris lauded and Karen questioned? Why does physical therapy continue to insist that larger organizations are causative of low-quality patient management, borderline financial practices and sweat-shop attitudes towards employees? Why is physical therapy afraid of supporting large organizations with vast resources that provide clinicians genuine opportunities to maximize their talents?

We're an incredibly fragmented industry, one where being big is viewed negatively. Why? Don't clinicians yearn to focus solely on providing the best care possible to their patients, in a friendly and supportive environment? Don't clinicians want to be safe in the full knowledge that they have a huge support network behind them to deal with the things that so often take away from patient care?

Commitment to excellence can happen anywhere. Our clinicians commit to excellence in their own sphere of influence by using the resources that a large organization can offer. When it's expressed right from the very top of an organization all the way through to each individual clinic, excellence becomes infectious. The pursuit of excellence becomes a habit.

ATI understands that to be a long-term success, we have to be the best at what we do. We want to recruit, grow, and retain the best talent available. In order to be successful doing that, there needs to be a path in the clinical world to aspire to. There needs to be a structure and an attitude of measuring excellence and providing the resources that allow clinicians to become the best in the world. The Clinical Excellence Department at ATI is here to create that path.

So, how are we going to do this? There are three initial strategies:

1. ATI is creating an industry-leading, meaningful orientation and mentorship program for new hires coming into the organization. When people think of mentorship, clinicians tend to gravitate towards the overtly technical; what techniques can you perform? How well can you execute them? What is your decision-making like? While those are important components, they are far from the most important piece. Mentoring is about relationships. It's about showing new employees that they're valued as people first; important for the unique talents and contributions they bring to the organization. It's about showing them how an organization functions, teaching them about our culture and work habits, and how to develop a life-long learning approach. There is also a strong clinical component that focuses on identifying skill sets that new clinicians need to have, in an innovative learning environment.
2. Secondly, ATI is building a clinical advancement pathway for all clinicians. Many clinicians currently aspire to more responsibility by progressing through the operational side of the business; a pathway that has netted ATI some of its best leaders. Clinicians coming into ATI will be able to plan their professional pathways toward clearly defined goals that will position them clinically to become experts in their chosen fields. Expert clinicians will be recognized by their peers, both internally and externally.
3. ATI is working with leading clinical experts to create evidence-based clinical care decision support systems that will get the best and most recent information into the hands of clinicians. Integrating best practices into the daily workflow is a daunting challenge and takes time away from the primary focus. ATI wants its clinicians to provide the best care possible using the most contemporary management strategies available. The company is also integrating the best and most recent information into comprehensive guides that will facilitate clinician decision-making processes. The right information into the right hands at the right time makes all the difference.

ATI continues to elevate its approach to impact the success of clinicians, the company, the industry, and most importantly, our patients. Training and mentorship are key to this effort. I look forward to great things ahead as we roll out new, progressive programs to our growing team.

Brett Windsor  
Director of Clinical Excellence



# “I Do What I Enjoy”

Since integrating Monroe PT with ATI Physical Therapy, I am often asked, “Well, what do you do now?” The answer is quite simple. I do exactly the same thing I did when I was the sole owner of a multi-site PT practice: I manage, I lead, I grow the business. I do what I enjoy.

Instead of wearing 30 different hats, I now manage with more focus on patients, physicians and the development of my team. I have assurance that I am supported by the industry’s best infrastructure – Accounting/Billing, IT, Customer Service, HR, Legal, Compliance, Marketing, etc. – and have removed the financial burdens and risk of solo ownership. There is also satisfaction that I have provided financial safety and security for my family and the families of my staff.

Partnering with ATI has been remarkable. I can’t imagine a better outcome for my patients, staff and practice.

A handwritten signature in black ink, appearing to read "Fred Shinn".

**Fred Shinn, MS, PT**  
**Regional Director**

*Founder of Monroe Physical Therapy & Sports Medicine*  
*Founded in 1994 | 6-clinic practice in St. Louis, MO/southern IL area*  
*Joined ATI in September 2014*

---

For more Partner Perspectives, visit

**[ATIpt.com/different](http://ATIpt.com/different)**

## “Building a Strong Foundation for the Future”



No question, the due diligence process was intense when Matt Smith Physical Therapy joined the ATI Family. But it's a testament to the commitment to detail that ATI has in solidifying new partnerships, and building a strong foundation for the future.

I have been through the M&A process in the past, however, I've never experienced such a high level of professionalism, not only from the ATI executive team, but also from their auditing, legal and compliance partners. Additionally, ATI is respectful of the regional businesses they partner with in terms of culture assimilation and gradual integration.

As the healthcare industry continues to evolve, it's exciting to know we are at the forefront. ATI has the resources, passion, commitment and vision to take us to the next level in our profession.

Handwritten signature of Matthew R. Smith in black ink.

**Matt Smith, PT**

**Senior VP, Growth & Development**

*Founder of Matt Smith Physical Therapy*

*Founded in 1984 | 12-clinic practice in Las Vegas, Nevada*

*Joined ATI in March 2015*

---

For more Partner Perspectives, visit

**[ATIpt.com/different](http://ATIpt.com/different)**

## **“The Right Blend of Keeping What Works, While Making Things Better”**



Proaxis Therapy joined ATI in May 2015. Our team has been encouraged to keep what we needed to be authentic and consistent with what we loved about the last 15 years. At the same time, ATI gives us more to work with every day. It is the right blend of keeping what works, while making things better.

We joined ATI for the future. We now have the infrastructure and support to achieve our goal of being the world’s best PT company. We are in conversations with local acquisitions. We are using the clinical pathways, technology and contracting strength to have more meaningful relationships with payers. The big changes of CMS are no longer threats, but opportunities for our team.

Being a part of ATI has opened doors to conversations and projects that we could never have when we were 30 clinics in three states. With the current speed of change in healthcare, we are excited about being on a team that not only keeps up, but leads the way.

*Sean McEnroe*

**Sean McEnroe, PT, MBA**

**President, Strategic Alignment**

*Co-Founder of Proaxis Therapy*

*Founded in 1995 | 30-clinic practice in Colorado, North Carolina and South Carolina  
Joined ATI in May 2015*

---

For more Partner Perspectives, visit

**[ATIpt.com/different](http://ATIpt.com/different)**

# “ATI Came to the Table with a Vision”



The decision to sell Adient to ATI Physical Therapy was a carefully planned process. ATI came to the table with a vision, not just for my company, but for the profession of PT.

The opportunity for personal and professional growth is an industry-wide challenge. It's rare to find a large company with this type of focus, along with a family-like atmosphere that translates to welcoming patients into a therapeutic environment. I sought a company that provided a combination of the best of both. I found that with ATI.

It was very important for me to know that I would be working towards demonstrating the value of PT to all those who could benefit from our services. ATI simplified our processes while improving the patient-therapist experience.

The partnership also provided Adient stability and opportunity for our employees. I'm personally excited to work with ATI to assist with developing payer relationships and enhance our growing clinic network in the west.

A handwritten signature in black ink, appearing to read 'R. Katz'.

**Rick Katz, PT, DPT, MA**

**VP of Operations & Payer Contracting**

*Co-Founder of Adient Physical Therapy*

*Founded in 2003 | 7-clinic practice in Alaska, Arizona, Oregon and California*

*Joined ATI in May 2016*

---

For more Partner Perspectives, visit

**[ATIpt.com/different](http://ATIpt.com/different)**

# Integration: Not Just a P&L Exercise



## BRENT MACK

Chief Operating Officer | Email Brent.Mack@atipt.com

You've decided to partner with ATI, and have gone through the diligence and sale process. Now what? At ATI, we have a tried and true plan that has been developed and enhanced to guide the transition of your business from start-to-finish. Every step of the way, we'll work with you and your staff members to ensure that you feel comfortable with the process, well-informed along the way, and excited about your future career at ATI.

Our goal is to collaborate with you as much as possible and personalize our approach to your needs. To that end, there are four key stages that are part of the integration process.

### 1. COMMUNICATION/ONBOARDING

Although we've had many discussions with you leading up to the big day, we may not have had the chance to meet your team and put them at ease with our approach and plans. We take extra steps to communicate with your team to help them feel comfortable during the days leading up to the point of sale, following the partnership, and over the coming months:

- We will host a social to meet your team, give a brief presentation about ATI, offer future employees information about their benefits, and provide an opportunity for the team to ask questions.
- Our HR team will be on-site following the social for one-on-one meetings to make all employees feel comfortable with their individual situations.
- We will have discussions with your staff about current operational processes and technology. Our goal is to replicate your model as much as possible, and simplify the transition for all employees.
- Our team will send a series of internal newsletters to all staff members called "In Touch" to keep them in the know during the coming months. The newsletters will introduce members of ATI's corporate support team, and let everyone know important dates and information.

### 2. SYSTEMS CONVERSION AND TRAINING

After many discussions with you and your team about current systems, methods and procedures, we'll begin the process of converting and training on ATI's system and approach. Our goal is to create consistency in the patient experience and enhance efficiency over time.

- We'll schedule training on our server, scheduler, EMR and HR systems.
- We'll provide front office and therapist support on-site for one week following the training.
- Our team will host ongoing training sessions for clinic directors, clinical staff, and front office to ensure that everyone receives all the support that they need, when they need it.

### 3. LEADERSHIP TRAINING

A few months after the transition, we'll introduce you and your clinic directors to programs at ATI that are designed to help you get to know us, learn more about our culture, and become acclimated to the large support network that's now available to you, including HR, IT, Facilities, Marketing, Sales, Clinical Excellence, Finance, etc.

- You'll have early access to a dedicated resource that will help guide you through a structured leadership program focused on the ATI approach to patient experience, use of metrics to drive business, and how we achieve our innovative culture and morale in clinics.
- You and your leadership team will be invited to our corporate headquarters in Bolingbrook for Advanced Leadership Training and Clinical Leadership Programs to meet with key department heads with whom you will be interacting, go on site visits with ATI leaders, and experience training modules that will help define your role and educate you on how to be successful at ATI.
- We'll provide assistance with implementing an 18-month development plan for clinic directors and clinicians, along with support from operational leads and division presidents.
- You'll receive any on-site support that you feel is needed from operational leads and other key team members.

### 4. GROWTH AND DEVELOPMENT

Once the first two phases of integration and training are complete, the third phase is progressing and you feel comfortable in your new role, you'll work with our Operations and Corporate Development teams to create a growth and development plan specific to your market.

We know first-hand that physical therapy is a people-run business, so key to our mutual success is making sure that you and your staff are happy with your role, compensation, benefits, continuing education, growth opportunities, etc. Our approach is high-touch, customized to you and your team's needs, and incorporates many best practices from over 16 years of partnering with companies like yours. We appreciate and invite feedback throughout the process. With every integration, we learn new things and continue to get better.

At ATI, we deliver on our promises. Our ultimate goal is for you to be an advocate for us, help us establish trust with your team, and make the partnership a rewarding experience for everyone involved.

Brent Mack  
Chief Operating Officer

#### OUR MISSION

To exceed customer expectations by providing the highest quality of care in a friendly and encouraging environment.

#### OUR VALUES

Teamwork • Communication  
Quality of Care • Friendly Factor

#### OUR PROMISE TO PARTNERS

Same Team • More Resources  
Excellent Communication

#### OUR EXPECTATIONS OF PARTNERS

Keep an open mind •  
Seize the opportunities ahead



# Going to PPS? Let's Get Together

If you're interested in talking about how ATI can help your business, we look forward to meeting you at PPS. Please call **Nate Bard** at **630-296-2222 x7774** to set up a time to talk in person and learn what's different about ATI Physical Therapy.

Not going to PPS? Please reach out to Nate and set up a call.

It's an exciting time at ATI, and we'd like you to be part of it.



---

As an industry leader with a progressive vision, we have built a unique platform in physical therapy that's focused on our patients. If you're thinking of exiting your practice, or simply want to reduce administrative headaches, achieve your goals by joining our team.

# ATI: At-a-Glance

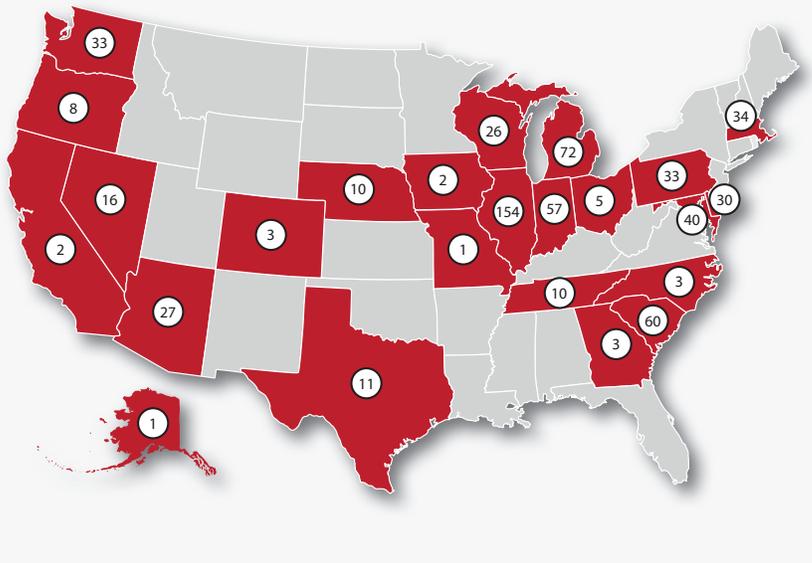
## GROWING STRONGER

Our experience in new partnerships can help guide the sale of your practice – efficiently, professionally and fairly.

### RESOURCES OF A LARGE COMPANY, WITH A SMALL-PRACTICE FEEL

Founded in 1996 by Greg Steil, ATI began with one clinic in Willowbrook, Illinois and has grown its progressive, approach to over 600 clinics across the United States. We have sustained a remarkable growth rate, in part, due to multi-clinic acquisitions and new clinic openings. But also due to our expert team, innovative culture, outstanding outcomes, and unique approach to patient care.

We are the largest physical therapy company under one brand in the U.S., but also pride ourselves on our small-practice, family-like atmosphere. When you come in our door, you'll be greeted by our friendly, motivating team. We aim to be the bright spot in our patients' day, providing a best-in-class experience and supporting patients every step of the way to help them reach their goals.



## OUR HISTORY



ATI IS THE MOST ACTIVE PARTNER IN THE INDUSTRY WITH OVER 50 ACQUISITIONS AND SUCCESSFUL INTEGRATIONS SINCE 2006.

- 2006:** 1 new partner – PRO PT
- 2007:** 5 new partners – Harford County Wellness Center, Wheaton SportsMed, Brown & Associates, Blount, OrthoSport
- 2011:** 3 new partners – Vital Care, APT Plus, Advanced Physical Therapy
- 2012:** 9 new partners – Maximum Fitness, Baltimore Sports Rehabilitation & Physical Therapy, Charter Physical Therapy, Orthopedic Associates of Wisconsin, Motion Hand and Physical Therapy, MX Physical Therapy, Royal Physical Therapy, Fox Valley Physical Therapy, Glasgow Physical Therapy
- 2013:** 3 new partners – MRS/Excel/Quantum Physical Therapy, North River Physical Therapy, Dwight Orthopedic Rehabilitation Company
- 2014:** 9 new partners – Ocoee Physical Therapy, Functional Assessment Systems, Troy Orthopaedic Associates Physical Therapy, Ryan Center for Hand Therapy, Advanced Orthopaedic Physical Therapy, Monroe Physical Therapy, Spinal and Orthopaedic Rehabilitation, Summit Home Health, Apple Physical Therapy
- 2015:** 13 new partners – Matt Smith Physical Therapy, Optimal Health Services, Flexeon Rehabilitation, Desert Valley Therapy, Body Werks Physical Therapy, Proaxis Physical Therapy, Premier Physical Therapy, Olympic Physical Therapy, Attain Therapy + Fitness, Sports & Physical Therapy Associates, Triumph Physical Therapy, Rehabilitation Centers of Charleston (part of joint venture with Roper St. Francis/powered by ATI), Midland Ortho
- 2016:** 13 new partners – Charleston Physical Therapy (part of joint venture with Roper St. Francis/powered by ATI), Orthopedic Institute of Wisconsin, Ideal Physical Therapy, Community Rehab Physical Therapy, Adient Health, Atlas Physical Therapy and Sports Medicine Centers, Elmhurst Orthopaedic, Erhardt Physical Therapy, KOR Physical Therapy, Physical Therapy Providers, Peninsula Rehab & Sports Medicine, Clemson Sports Medicine, Charleston Onsite Partners

## GET SOCIAL



Read over 300 customer reviews at [Facebook.com/ATIPhysicalTherapy](https://www.facebook.com/ATIPhysicalTherapy)  
Follow ATI on Facebook • Twitter • YouTube • LinkedIn • Instagram • Pinterest



# ATI: In the Community



## WHO IS ATI?

- Dedicated to our local communities.
- Operate hundreds of clinics nationally to meet the needs of over 600,000 patients annually.
- Headquartered in Bolingbrook, IL, we employ over 7,000 people, including a corporate staff to support the operations of the company.
- Rehabilitate patients back to work and a lifestyle of independence.
- Set the industry standard for the injured worker with our F.I.R.S.T.™ program, which has returned tens of thousands of injured employees back to work.
- Serve over 200 sports medicine contracts covering pro sports teams, colleges, high schools, middle schools and athletic clubs.
- Feature on-site employer services to reduce/prevent work-related injuries and promote health and wellness.
- Have introduced Home Health orthopedic services in Illinois, including skilled nursing care in patients' homes, then a smooth transition to the outpatient therapy setting.



## SAVE THE DATE

**Metal Walk & Fun Run (IN)**  
Saturday, October 15

**Metal Walk, Fun Run  
& Chili Tasting (East Division)**  
Saturday, November 5

**Casino Royale  
ATI Foundation Gala (IL)**  
Saturday, December 3

**2016 Holiday Kids Campaign  
(All States)**  
November 21 – December 31

Learn more about ATI Foundation events at [ATIpt.com/ATI-Foundation](http://ATIpt.com/ATI-Foundation)



## MAKING A DIFFERENCE IN OUR COMMUNITIES

ATI Physical Therapy's philanthropic efforts extend our commitment to quality care outside our clinic walls by giving back to people in our communities where we live and work, as well as in developing countries. Our goal is to help those in need. In doing this, we share our expertise and resources, and improve the quality of life of others. This is what motivates and drives us every day.

In the communities we serve, ATI is elevating awareness of health and wellness. We touch the lives of thousands of people each year through two outreach programs: the ATI Foundation and ATI MissionWorks.

### ATI MISSIONWORKS

An initiative that leverages ATI clinicians who want to offer their expertise to developing countries, MissionWorks teams travel around the world to provide treatment to those in need of orthopedic rehabilitation. The physical therapists focus on teaching home exercise programs to patients to help improve their quality of life, as well as share knowledge and best practices with the local medical staff. These trips also serve as a great opportunity for ATI clinicians to learn from their counterparts abroad through the sharing of knowledge, techniques and experiences so that at the end of the trip there is growth for all involved.



### ATI FOUNDATION

Since 2003, the ATI Foundation has raised over \$3 million to assist children with physical impairments in our communities. Often our beneficiary families have mounting debt, and are overcome by financial and physical obstacles. Through the work of our clinical and corporate team members, we raise funds to purchase medical equipment, pay bills, and even remodel families' homes to accommodate their child's special needs. But more importantly, we give families hope by offering a better quality of life for their child.



ATI Headquarters  
790 Remington Blvd | Bolingbrook, IL 60440  
630-296-2222 x7774 • [ATIpt.com](http://ATIpt.com)

© 2016 ATI Holdings LLC, all rights reserved.